

Ulster County Workforce Development/Investment Board Minutes

September 13, 2016

MEMBERS PRESENT – Michael Berg, John Eickman, Frank Falatyn, Tammy Gillon, Suzanne Holt, Mary Jalloh, Thom Kleiner, Sean Mahoney, Tony Marmo, Todd Schmidt

MEMBERS EXCUSED – Paul Cassel, Jeremy Ellenbogen, James Ferraro, Mary Anne Hildebrandt, Robert Hirsch, Jon Levin, Chris Marx, Daniel O’Shea, Heidi Rosborough

MEMBERS ABSENT –

ALSO PRESENT – Lisa Berger, WIB Director; Cynthia Baran, OET Deputy Fiscal Director; Nancy Bell, DOL; Sarah Kramer-Harrison, OET; Michael Iapocce, DSS

1. WELCOME AND INTRODUCTIONS: Sean Mahoney, WIB Chair

The meeting was called to order by the Chair, Sean Mahoney at 3:34. A quorum was present.

2. APPROVAL OF MINUTES:

Motion by Tony Marmo to approve the minutes from the July 12, 2016 meeting, seconded by Todd Schmidt, and approved unanimously, without discussion or amendment.

3. PROGRAM YEAR 2016 BUDGET REVIEW & MOTION TO ACCEPT

Cindy Baran presented on the Budget comparison between 2015 and 2016. The carry in has dropped over time due to a drop in funds that were received in 2014, 2015 and 2016. Additional money has been received from grants that we are helping to administer in conjunction with Westchester County. A discussion ensued around the Jobs Waiting and other grants that are on the horizon.

Cindy spoke on the August report. We have received \$100,000 that was released to us in August. We carried in almost exactly 20% in all funding streams.

Motion by Tony Marmo to approve 2016 budget and seconded by John Eickman. Motion was approved unanimously, without amendment

4. MOTION TO ALLOW APPROPRIATE TRANSFER OF FUNDS BETWEEN SOURCES

Motion by Tony Marmo to approve transfer and seconded by Daniel O’Shea. Motion was approved unanimously, without discussion or amendment.

5. DRAFT-INDIVIDUAL TRAINING ACCOUNT POLICY

Lisa spoke on the intention of this policy to bring us into compliance under the new WIOA law.

Motion by John Eickman seconded by Michael Berg to adopt the policy with an amendment replacing Investment Board with Development Board in the second paragraph and vice versa.

Motion made by Tony Marmo, Seconded by Thom Kleiner to approve as amended.

6. DRAFT- UPDATED YOUTH INCENTIVE POLICY

This brings the language up to WIOA compliance.

Motion by Michael Berg to approve and seconded by John Eickman. Motion was approved unanimously, without discussion or amendment.

7. WDB DIRECTOR'S REPORT

Lisa Berger, WBD Director

a. Update on CFA Application, Jobs Waiting Grant, Tech Hire Grant

Lisa submitted a CFA grant targeting low income single parents who would be trained to work in careers in the film industry. The grant will help assure a well-trained and ready workforce for Stockade Works should they decide create a major film production center in Ulster County. Stockade Works intends train forty, eighteen to thirty-five year-olds for work in post-production, set building, and set location scouting fields. They have developed boot camps that are industry recognized. Recruitment for the training program would target minorities, 18-34 year of age. Stockade Works applied for their own CFA grant which would help them with capital for establishing their film production studio. It is our hope that both grants are awarded. Suzanne Holt said that Stockade Works received a priority status by the Hudson Valley Regional Economic Development Council.

Westchester applied for and received a national Tech Hire Grant. This grant is a pathways grant that focuses on 18-29 year olds. We have not met with Westchester to go over the details of this grant. This grant is very similar to the Jobs Waiting grant but for the tech industry.

A discussion ensued about how to find the bodies for these grants.

b. Manufacturing sector strategy Kick-Off

A date is being set with for a manufacturing sector strategy meeting. According to the jobs report manufacturing has lost 100 jobs in July. Before we can determine how to fix this we need to go to the source and determine what the issue is and how we can assist employers to reverse this cycle. A discussion ensued.

c. Hospitality Sector Strategy Initial Meeting

Chris Marx sent out a survey to businesses in the Hospitality industry. Chris is having a forum this week to meet with several employers and determine what will be the best approach for SUNY Ulster to meet employer's needs. In January OET will have a focus on this sector.

d. **Job Fair with BOCES**

Mary Jalloh spoke on grants that they have to cover training for Hospitality, Culinary and CNA jobs. A job fair will take place this week to try and locate candidates for this program. A discussion ensued on the difficulty of identifying candidates for this grant and other entry level jobs.

8. MOTION TO ADJOURN:

Motion to adjourn made by John Eickman it was seconded by Todd Schmidt, the vote passed unanimously. Meeting was adjourned at 4:37 PM.

NEXT W.D.B. MEETING
Tuesday, November 8th, 2016
3:30 PM
BRC ROOM 507-509